

5/10/2018

Good Morning Chris,

Below are some of the features we discussed last night...

I had to update the number of channels listed on the last 5 pages of the proposal the new total is 345...**there were 86 on each of the 4 pages and 1 on the last page.**

Two (2) FREE boxes.

BOTH boxes are capable of receiving all 345 SD and HD channels

One box has additional features, allowing you to order Premium Channel etc.

\$9.95 HD Tech Fee will be remove from an individual's bill.

\$8.00 off Comcast Internet service.

Please also find a copy of the requested proposal from Comcast within this attachment.

Thanks again for allowing us to be part of your meeting last night and having the opportunity present our findings on Dish, Direct T. V. and the new proposal from Comcast...if I can be of any further assistance please let me know.

PLEASE REPLY BACK, SO I'LL KNOW YOU RECEIVED THIS EMAIL.....

Page.

Page Beverley

From: Nowlin, Joseph M <Joseph_Nowlin@comcast.com>
Sent: Wednesday, May 02, 2018 2:46 PM
To: Page Beverley
Subject: Comcast Proposal
Attachments: C'Ville HD DS.docx

Page,

Below is the proposed offer. Please confirm receipt and do not hesitate to contact me questions or follow-up.

Four Seasons Patio Homes 133 Homes

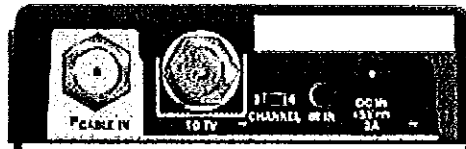
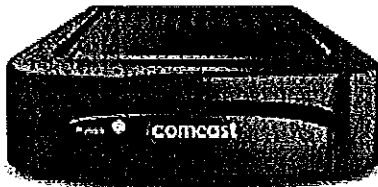
Term 5 Years

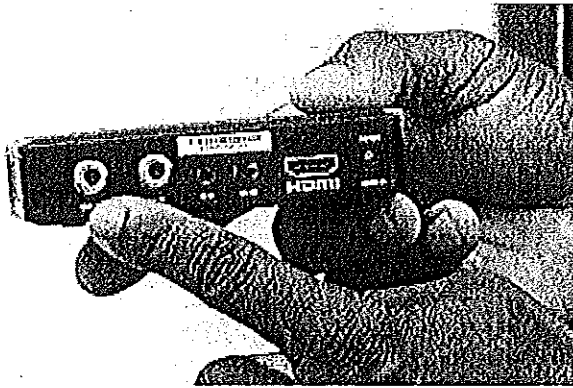
Services	Equipment	Retail Rate	Bulk Rate	Savings %
Limited Basic	HD DCT & 1 HD DTA	\$ 21.95	\$ 5.87	73%
Expanded Basic		\$ 48.00	\$ 17.61	63%
HD Tech Fee		\$ 9.95	\$ -	100%
Broadcast TV Fee		\$ 8.00	\$ 8.00	0%
Regional Sports Fee		\$ 3.50	\$ -	100%
Total Proposed Monthly per unit rate		\$ 91.40	\$ 31.48	66%
*Annual Bulk Rate escalator capped at no more than 5% annually				
** Total rate does not include fees and taxes				

HD DCT



HD DTA





Regards,

Joe Nowlin

Account Executive
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XFINITY Communities™

We work with building and property owners, developers, leasing agents, and homeowners associations to provide residents an entertainment experience like no other.

At Comcast, we're driven to create the best entertainment and online experiences for your residents—from our new X1 Entertainment Operating System, to the fastest in-home WiFi, and more.

Our culture of innovation and developing differentiated products and services for our customers along with our relentless focus on customer service is translating into a better experience for our customers.

Check us out at:

<http://www.comcast.com/xfinitycommunities>

2	WAHU-MY	WAHU (MY) Charlottesville WVAW-16 (ABC)	47	DSC	Discovery Channel
3	WVAW-LD	Charlottesville	48	TLC	TLC
4	WVIR-SD	WVIR-29 (NBC) Charlottesville	49	HALLMARK	Hallmark
5	QVC	QVC WCAV-19 (CBS)	50	TRAVEL	Travel Channel
6	WCAV-SD	Charlottesville	51	TV LAND	TV Land
7	WHTJ-SD	WHTJ-41 (PBS) Charlottesville	52	BRAVO	Bravo
8	NBCSWA+	NBC Sports Washington+ WAHU-27 (FOX)	53	OXYGEN	Oxygen
9	WAHU-CD	Charlottesville	54	TCM	TCM
10	GOVTACC	Gov't Access	55	AMC	AMC
11	WVPT-SD	WVPT-51 (PBS) Staunton	56	SYFY	Syfy
12	WVIR-CW	WVIR-29 (CW) Charlottesville	57	FX	FX
13	PUBACC	Public Access	58	TRU TV	truTV
14	EDACC	Educational Access	59	HISTORY	History Channel
15	CSPAN	C-SPAN	60	FOOD	Food Network
16	HSN	HSN	61	HGTV	HGTV
18	WTTG-SD	WTTG-5 (FOX) Washington DC	62	COMEDY	Comedy Central
19	JEWELRY TV	Jewelry TV	63	MTV	MTV
21	CNBC	CNBC	64	VH1	VH1
22	MASN2	MASN2	70	MASN R4	MASN
23	MSNBC	MSNBC	88	HSN2	HSN2
24	CNN	CNN	89	EVINE LIVE	EVINE Live
25	CNN HN	Headline News	103	BLOOM	Bloomberg TV
26	FOXNEWS	Fox News	104	CSPAN2	C-SPAN2
27	TWC	The Weather Channel	105	CSPAN3	C-SPAN3
28	USA	USA	106	FOX BIZ	Fox Business Network
29	A&E	A&E	109	NATGEO	National Geographic Channel
30	LIFE	Lifetime	111	INV DSC	Investigation Discovery
31	E!	E!	114	BBCAM	BBC America
32	BET	BET	117	WE	WE tv
34	TBS	TBS	119	LMN	Lifetime Movie Network
35	ESPN	ESPN	128	UNIV KIDS	Universal Kids
36	ESPN2	ESPN2	149	MOVIEPLEX	MoviePlex
37	NBCSWA Z3	NBC Sports Washington	157	HMM	Hallmark Movie & Mysteries
38	GOLF	Golf Channel	173	TV ONE	TV One
39	NBC Sports	NBC Sports	179	GSN	GSN
40	TNT	TNT	182	OWN	OWN
42	FREEFORM	Free Form	184	JEWELRY FL	Jewelry TV
43	DISNEY	Disney Channel	186	XFIN Lat	Xfinity Latino Barker
44	CARTOON	Cartoon Network	189	UP	UP
45	NICK	Nickelodeon	190	LEASEACC	Leased Access
46	APL	Animal Planet	194	WWBT-SD	WWBT-12 (NBC) Richmond
			195	WTVR-SD	WTVR-6 (CBS) Richmond
			208	WVIR-Weath	WVIR WeatherPlus

209	WCAV-Weath	WCAV Weather Now	430	MC30SGLDOL	Solid Gold Oldies
265	WHTJ-Creat	WHTJ Create	431	MC31POPCNT	Pop Country
266	WHTJ-MHz W	WHTJ WorldView	432	MC32TODCNT	Today's Country
268	WVPT-Creat	WVPT Create	433	MC33CTRYHI	True Country
269	WVPT-World	WVPT World	434	MC34CLCOUN	Classic Country
282	TBN-SMILE	Smile of a Child	435	MC35CONCHR	Contemporary Christian
283	EVINE LIVE	EVINE Live	436	MC36POPLAT	Pop Latino
284	DAYSTAR	Daystar	437	MC37MUSURB	Musica Urbana
288	TBN-JUCE	JUCE	438	MC38MEXICA	Mexicana
290	TBN	TBN	439	MC39TROPIC	Tropicales
291	EWTN	EWTN	440	MC40RMNCES	Romances
294	IMPACT NET	The Impact Network	441	MC41SEASON	Sounds of the Season
295	INSP	Inspiration Network	442	MC42STGSCR	Stage & Screen
297	TBN-HC	TBN The Hillsong Channel	443	MC43SNDSCP	Soundscapes
401	MC01HITLIS	Hit List	444	MC44SMTHJA	Smooth Jazz
402	MC02MAX	Music Choice Max	445	MC45JAZZ	Jazz
403	MC03DNCEDM	Dance / EDM	446	MC46BLUES	Blues
404	MC04INDIE	Indie	447	MC47SNGSWG	Singers & Swing
405	MC05HHRB	Hip-Hop and R&B	448	MC48EZLIST	Easy Listening
406	MC06RAP	Rap	449	MC49CLMAST	Classical Masterpieces
407	MC07HHCLAS	Hip-Hop Classics	450	MC50LITECL	Light Classical
408	MC08THRWBK	Throwback Jamz	550	XFIN Lat	Xfinity Latino Barker
409	MC09RBCLAS	R&B Classics	599	TBN-ENLACE	TBN Enlace
410	MC10RBSOUL	R&B Soul	713	BIG10OF8	Big Ten Sports Overflow
411	MC11GOSPEL	Gospel	714	BIG10OF9	Big Ten Sports Overflow
412	MC12REGGAE	Reggae	715	BIG10MD NC	Big Ten Network
413	MC13ROCK	Rock	725	FXX	FXX
414	MC14METAL	Metal	729	FS1	Fox Sports 1
415	MC15ALTERN	Alternative	733	NFL	NFL Network
416	MC16ADLTAL	Adult Alternative	799	EWTN HD	EWTN HD
417	MC17RCKHIT	Classic Alternative	803	WVAW-HD	WVAW ABC HD
418	MC18CLROCK	Classic Rock	804	WVIR-HD	WVIR NBC HD
419	MC19SFTRCK	Soft Rock	805	WAHU-HD	WAHU FOX HD
420	MC20LVESNG	Love Songs	806	WCAV-HD	WCAV CBS HD
421	MC21POPHIT	Pop Hits	807	WHTJ-HD	WHTJ PBS HD
422	MC22PRTYFA	Party Favorites	808	QVC HD	QVC HD
423	MC23TEENBT	Teen Beats	811	WVPT-HD	WVPT PBS HD
424	MC24KIDSON	Kidz Only	812	WVIR-CWHD	WVIR CW HD
425	MC25TODTUN	Toddler Tunes	813	HSN HD	HSN HD
426	MC26Y2K	Y2K	814	BLOOM HD	Bloomberg TV HD
427	MC27-90S	90's	815	TWC HD	The Weather Channel HD
428	MC28-80S	80's	816	CNN HN HD	Headline News HD
429	MC29-70S	70's	817	CNN HD	CNN HD

818	MSNBC HD	MSNBC HD	880	DISNEY HD	Disney Channel HD
819	CNBC HD	CNBC HD	881	FREEFRM HD	Free Form HD
820	FOXNEWS HD	Fox News HD	882	MTV LIVE	MTV Live
821	FOX BIZ HD	Fox Business Network HD	884	MTV HD	MTV HD
823	USA HD	USA HD	886	VH1 HD	VH1 HD
824	FX HD	FX HD	887	UP HD	UP HD
825	TNT HD	TNT HD	889	AMC HD	AMC HD
826	TBS HD	TBS HD	890	TCM HD	TCM HD
828	COMEDY HD	Comedy Central HD			Hallmark Movie & Mysteries HD
829	SYFY HD	Syfy HD	894	HMM HD	
830	HALLMARKHD	Hallmark HD	895	LMN HD	Lifetime Movie Network HD
831	A&E HD	A&E HD	896	OWN HD	OWN HD
832	BRAVO HD	Bravo HD	899	INV DSC HD	Investigation Discovery HD
833	EI HD	EI HD	924	GSN HD	GSN HD
835	LIFE HD	Lifetime HD	930	BBCAM HD	BBC America HD
836	WE-HD	WE tv HD	931	OXYGEN HD	Oxygen HD
837	TLC HD	TLC HD	935	UNIVKIDSHD	Universal Kids HD
838	HGTV HD	HGTV HD	941	CSPAN HD	C-SPAN HD
839	FOOD HD	Food Network HD	942	CSPAN2 HD	C-SPAN2 HD
840	TRAVEL HD	Travel Channel HD	970	SECCAM	DO NOT USE
841	TRU TV HD	truTV HD	971	SECCAM	DO NOT USE
842	FXX HD	FXX HD	972	SECCAM	DO NOT USE
844	MASN2 HD	MASN2 HD	973	SECCAM	DO NOT USE
845	MASN R4HD	MASN HD	974	SECCAM	DO NOT USE
846	NBCSWAZ3HD	NBC Sports Washington HD	995	EAS	DO NOT USE
848	NBC Spt HD	NBC Sports HD	1005	WTTG-SD	WTTG-5 (FOX) Washington DC
849	GOLF HD	Golf Channel HD	1006	WTVR-SD	WTVR-6 (CBS) Richmond
850	ESPN HD	ESPN HD	1012	WWBT-SD	WWBT-12 (NBC) Richmond
851	ESPN2 HD	ESPN2 HD	1016	WVAW-HD	WVAW ABC HD
855	BG10MDNCHD	Big Ten Network HD	1018	HSN HD	HSN HD
856	NBCSWA+ HD	NBC Sports Washington+ HD	1019	WCAV-HD	WCAV CBS HD
857	FS1 HD	Fox Sports 1 HD	1029	WVIR-HD	WVIR NBC HD
860	NFL HD	NFL Network HD	1034	QVC HD	QVC HD
865	TV ONE HD	TV One HD	1038	JEWELRY TV	Jewelry TV
866	BET HD	BET HD	1040	WAHU-HD	WAHU FOX HD
868	APL HD	Animal Planet HD	1041	WHTJ-HD	WHTJ PBS HD
869	DSC HD	Discovery Channel HD	1046	EVINE LIVE	EVINE Live
870	VELOCITYHD	Velocity HD	1051	WVPT-HD	WVPT PBS HD
		National Geographic Channel HD	1052	HSN2	HSN2
871	NAT GEO HD	HD	1067	JEWELRY FL	Jewelry TV
875	HISTORY HD	History Channel HD	1070	PUBACC	Public Access
878	CARTOON HD	Cartoon Network HD	1084	GOVTACC	Gov't Access
879	NICK HD	Nickelodeon HD	1094	EDACC	Educational Access

1097	LEASEACC	Leased Access	1426	TV LAND	TV Land
1102	TWC HD	The Weather Channel HD	1428	WE-HD	WE tv HD
1110	FOXNEWS HD	Fox News HD	1430	TRU TV HD	truTV HD
1111	CNN HD	CNN HD	1434	TBS HD	TBS HD
1112	CNN HN HD	Headline News HD	1435	COMEDY HD	Comedy Central HD
1113	MSNBC HD	MSNBC HD	1444	INV DSC HD	Investigation Discovery HD
1121	CNBC HD	CNBC HD	1449	DSC HD	Discovery Channel HD
1122	BLOOM HD	Bloomberg TV HD	1450	TLC HD	TLC HD
1123	FOX BIZ HD	Fox Business Network HD	1455	LIFE HD	Lifetime HD
1128	CSPAN HD	C-SPAN HD	1456	LMN HD	Lifetime Movie Network HD
1129	CSPAN2 HD	C-SPAN2 HD	1457	UP HD	UP HD
1130	CSPAN3	C-SPAN3	1458	HALLMARKHD	Hallmark HD Hallmark Movie & Mysteries HD
1146	WHTJ-Creat	WHTJ Create	1459	HMM HD	HMM HD
1147	WHTJ-MHz W	WHTJ WorldView	1463	BRAVO HD	Bravo HD
1154	WVPT-Creat	WVPT Create	1464	OWN HD	OWN HD
1155	WVPT-World	WVPT World	1465	OXYGEN HD	Oxygen HD
1165	WCAV-Weath	WCAV Weather Now	1466	EI HD	EI HD
1169	WVIR-CWHD	WVIR CW HD	1471	APL HD	Animal Planet HD National Geographic Channel HD
1170	WVIR-Weath	WVIR WeatherPlus	1473	NAT GEO HD	NAT GEO HD
1177	WAHU-MY	WAHU (MY) Charlottesville	1478	HISTORY HD	History Channel HD
1205	ESPN HD	ESPN HD	1484	FOOD HD	Food Network HD
1206	ESPN2 HD	ESPN2 HD	1488	TRAVEL HD	Travel Channel HD
1207	NBC Spt HD	NBC Sports HD	1492	HGTV HD	HGTV HD
1208	FS1 HD	Fox Sports 1 HD	1606	MTV HD	MTV HD
1215	NFL HD	NFL Network HD	1607	VH1 HD	VH1 HD
1223	GOLF HD	Golf Channel HD	1612	MTV LIVE	MTV Live
1243	VELOCITYHD	Velocity HD	1625	BET HD	BET HD
1250	NBCSWAZ3HD	NBC Sports Washington HD	1626	TV ONE HD	TV One HD
1251	MASN R4HD	MASN HD	1655	INSP	Inspiration Network
1255	MASN2 HD	MASN2 HD	1657	DAYSTAR	Daystar
1256	NBCSWA+ HD	NBC Sports Washington+ HD	1661	TBN	TBN
1313	BG10MDNCHD	Big Ten Network HD	1662	TBN-SMILE	Smile of a Child
1314	BIG10OF8	Big Ten Sports Overflow	1663	TBN-HC	TBN The Hillsong Channel
1315	BIG10OF9	Big Ten Sports Overflow	1664	TBN-JUCE	JUCE
1402	A&E HD	A&E HD	1668	EWTN HD	EWTN HD
1403	USA HD	USA HD	1682	IMPACT NET	The Impact Network
1404	TNT HD	TNT HD	1707	UNIVKIDSHD	Universal Kids HD
1405	AMC HD	AMC HD	1715	DISNEY HD	Disney Channel HD
1409	FX HD	FX HD	1728	NICK HD	Nickelodeon HD
1410	FXX HD	FXX HD	1734	CARTOON HD	Cartoon Network HD
1411	SYFY HD	Syfy HD	1742	FREEFRM HD	Free Form HD
1418	BBCAM HD	BBC America HD	1755	TCM HD	TCM HD
1425	GSN HD	GSN HD			

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MOVIEPLEX

MoviePlex